

Learning From Lincoln - INTEGRITY

July 2011

For over 20 years, we have taught leadership using Abraham Lincoln as a role model. And we continue to learn, ourselves, along with business and government leaders who travel to seminars in Gettysburg to analyze Lincoln's leadership behaviors. What lessons can we take from Lincoln that can apply to today's workplace?



A young Lincoln, working in New Salem, Illinois, offers this example to those of us who are saddened by stories of greed, selfishness, and evasion of responsibility by many in public office and in business.

While in his 20s, Lincoln became a partner with William Berry in a general store in New Salem. When the store failed, Lincoln was in debt for over \$1,100. It would take him several years to pay off this debt, but pay it he did. When William Berry, his partner, died, Lincoln took on Berry's debt as well (though he was not legally responsible), repaying it in full.

Many years later, as President, he articulated these values in his December 3, 1861 Annual Message to Congress:

"No men living are more worthy to be trusted than those who toil up from poverty—none less inclined to take, or touch, aught which they have not honestly earned."

Mary Todd Lincoln wrote to a friend these sentiments about her husband: "Mr. Lincoln . . . is almost monomaniac on the subject of honesty."

Want to learn more about Lincoln?

October 26-28, 2011 - 3-day seminar in Gettysburg, PA
"LEADERSHIP FOR TIMES OF CHANGE: LESSONS FROM LINCOLN"
For program details: www.HistoricLeadershipTraining.com

- OR -

Bring your group to Gettysburg for a customized seminar (or let us bring the seminar to your location). Contact us at www.HistoricLeadershipTraining.com.

Sincerely,

Antigoni and Everett Ladd

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